Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

### Filing at a Glance

Company: American Memorial Life Insurance Company

Product Name: Whole Life Insurance Premiums SERFF Tr Num: ASLX- State: Arkansas

Payable for Life End G127064834

TOI: L08 Life - Other SERFF Status: Closed-Accepted State Tr Num: 48160

For Informational Purposes

Sub-TOI: L08.000 Life - Other Co Tr Num: AR01360AM00002 State Status: Filed-Closed

Reviewer(s): Linda Bird

Author: SPI AssurantLH Disposition Date: 03/09/2011

Date Submitted: 03/04/2011 Disposition Status: Accepted For

Created By: SPI AssurantLH

Corresponding Filing Tracking Number:

Informational Purposes
Implementation Date:

Implementation Date Requested: 04/01/2011

State Filing Description:

Filing Type: Form

#### **General Information**

Project Name: Whole Life Insurance Premiums Payable for Life Status of Filing in Domicile:

Endowment at Age 100 Nonparticipating Project Number: AR01360AM00002

Project Number: AR01360AM00002 Date Approved in Domicile: Requested Filing Mode: Informational Domicile Status Comments: Explanation for Combination/Other: Market Type:

Submission Type: Resubmission Previous Filing Number: Not available

Overall Rate Impact: Filing Status Changed: 03/09/2011 State Status Changed: 03/09/2011

Deemer Date:

Submitted By: SPI AssurantLH

Filing Description:
Please see cover letter.

# **Company and Contact**

#### Filing Contact Information

Jennifer Drabik, Compliance Analyst jennifer.dunlap@assurant.com

440 Mount Rushmore Road 605-719-0073 [Phone] 57073 [Ext]

Rapid City, SD 57701 605-719-0473 [FAX]

Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

#### **Filing Company Information**

American Memorial Life Insurance Company CoCode: 67989 State of Domicile: South Dakota

440 Mount Rushmore Road Group Code: 19 Company Type:
Rapid City, SD 57701 Group Name: Assurant, Inc. Group State ID Number:

(605) 719-0999 ext. [Phone] FEIN Number: 46-0260270

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# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

American Memorial Life Insurance Company \$50.00 03/04/2011 45264736

Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Accepted Fo	or Linda Bird	03/09/2011	03/09/2011
Informationa	al		
Purposes			

Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

## **Disposition**

Disposition Date: 03/09/2011

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

ScheduleSchedule ItemSchedule Item StatusPublic AccessSupporting DocumentFlesch CertificationYesSupporting DocumentCover LetterYes

Supporting Document Application Yes

Company Tracking Number: AR01360AM00002

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: Whole Life Insurance Premiums Payable for Life End

Project Name/Number: Whole Life Insurance Premiums Payable for Life Endowment at Age 100 Nonparticipating/AR01360AM00002

### **Supporting Document Schedules**

Item Status:	Status

Date:

Satisfied - Item: Flesch Certification

Comments:

Flesch Certification

**Attachment:** AR\_Cert.PDF

Item Status: Status

Date:

Satisfied - Item: Cover Letter

Comments: Cover Letter Attachment:

AR Cover Letter.PDF

Item Status: Status

Date:

Satisfied - Item: Application

Comments:
Application
Attachment:
P-1143.PDF



## ARKANSAS

## **Flesch Score Certification**

This is to certify that the attached Life/Annuity form number <u>P-1069-S-AR</u>, has achieved a flesch score of, <u>40.70</u>, and comply with the requirements of Arkansas Statutes Ann 66-3251 through 66-3258, cited as the Life and Disability Insurance Policy Language Simplification Act.

Jennifer Drabik Compliance Analyst

March 4, 2011

Date



March 4, 2011

Arkansas Department of Insurance 1200 W. Third Street Little Rock, AR 72201-1904

Re: American Memorial Life Insurance Company NAIC #0019-67989 FEIN #46-0260270

Informational Filing - Revised distribution of product

Dear Commissioner:

Enclosed for your review is the sales distribution update of the individual whole life insurance product that was previously approved by your Department.

Form number P-1069-S-AR was previously approved by you on July 16, 2007.

Application P-1143 was previously approved on October 29, 2008 and will be used to issue any policies approved by your department to which it would apply.

In our initial filing, we indicated that the product would be marketed through Direct Response channels. We would like to offer this product as an agent-assisted product as well.

Your review of this filing is appreciated. If you have any questions, please feel free to contact me. I may be reached by phone (605-719-0073) or by e-mail (jennifer.drabik@assurant.com).

We would appreciate your acknowledgement of receipt of this letter.

Sincerely,

AMERICAN MEMORIAL LIFE INSURANCE COMPANY

Jennifer Drabik Compliance Analyst

Jannifu Swapik

:jld

American Memorial Life Insurance Company Statement of Variations P-1069-S-AR P-1143

These items can be included as shown or changed as follows:

- [1] The address and/or telephone number could change in the future.
- [2] The signatures and/or titles of the Secretary and President could change in the future.
- [3] The interest rates for the Basis of Computation could change in the future.
- [4] The Mortality Table for the Basis of Computation could change in the future.
- [5] The HIPAA privacy rules could change in the future.
- [6] Section 6. Plan In the future, there could be possible changes to this section of removing or adding a product and/or particular payment plan (3 pay, 5 pay, etc.). This could happen due to changes in our marketing plan. However, please note that we will not add any products or payment plans that have not been approved by you.
- [7] Outside company/organizations address and/or telephone number could change in the future.

In addition to the items listed above, this form is subject to only minor modification in paper size and stock, ink, shading, border, company logo and adaptation to computer printing.

# Application for Life Insurance

American Memorial Life Insurance Company P.O. Box 2730 • Rapid City, SD 57709

HOME OFFICE USE ONLY					
#			_		
Agent Present 🗖	Yes		No		

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

1. Proposed Insured						
Address:	First		Middle Initial		Last	
Addi 655			Street			<del></del>
-	City		State		Zip	
Telephone Number: (Hom	ne)	(CeII)		(Work)		
Social Security Number:		Ema	il Address:			
Date of Birth:	Current Ag	je:	Birth State: _	<u>-</u>	☐ Male	☐ Female
2. Owner Information (II	f different from Proposed Insure	ed)				
Owner's Name:		E	mail Address:			
Owner's Address:						
Relationship to Proposed	Insured:	So	cial Security Number:			
Telephone Number: (Hom	ne)	(CeII) _		(Work)		
3. Primary Beneficiary			4. Contingent Benef	iciary		
Name:			Name:			
Address:			Address:			
Telephone Number: (Hom	ne)		Telephone Number	:(Home)		
(CeII)	(Work)		(CeII)	(Work)		
			Social Security Nun			
Relationship to Proposed	Insured:		Relationship to Pro	posed Insured:		
5. Face Amount: \$		<u>-</u>	6. Plans: P	referred Plan	☐ Sta	andard Plan
7. Additional Required In	nformation for Proposed Insu	ıred:				
•	isured used nicotine based pro		•	☐ Yes		No
B. Current Physician a	nd Address:					
C. Drivers License Nun	nber:		State:			
D. Are you a U.S. citize	en? 🔲 Yes 🔲 No	O				
If not, do you hav	e an immigration card?	☐ Ye	s 🔲 No C	ard Number:		

P-1143 (Initials of the Applicant: \_\_\_\_\_)

[1]

8. Pav	mer	nt Options	
Initial	Day	ment Method:	☐ Check* (Payable to AML) t only) ☐ VISA ☐ MasterCard
			Expiration Date
Cardho	olde	r's Printed Name_	Cardholder's Signature
Premiu	um A	mount \$	
Subse	quei Bil	nt Premium Payn Iling Frequency Monthly	nent Frequency and Method of Payment: Payment Method PAC (Pre-Authorized Check) (Must choose PAC if Initial Payment Method above is PAC)
-		Quarterly	Check *(Payable to AML)
		Semi-Annual	Check *(Payable to AML)
	seie	cted PAC (Pre-Authorecking	orized check), indicate subsequent premium withdrawardate
Name	of F	inancial Institutio	on
Routin	ıg Nu	ımber	Account Number
Accou	nt H	older's Printed Na	ame Signature of Account Holder
*When fund to make a and ma	you ranst an e ay n	provide a check a fer from your acco lectronic fund tra ot receive your ch	as payment, you authorize us either to use information from your check to make a one-time electron ount or to process the payment as a check transaction. When we use information from your check tansfer, funds may be withdrawn from your account as soon as the same day you make your paymen neck back from your financial institution. For inquiries please call 1-800-585-8385, press zero.
9. Hea	alth	Questions	
require	eme	nts for the produ	ured answers "YES" to any question in this section or does not meet the height and weight ct, they are not eligible for coverage.  Weight
YES	МО	Do you pood assi	istance with the normal activities of delly living (eating, bathing, dressing, taking medications
			istance with the normal activities of daily living (eating, bathing, dressing, taking medications, currently hospitalized, confined to a bed or nursing facility, or receiving hospice care?
a. 🗖		the past 12 mon Been diagnosed of any cancer in you being treated for	with internal cancer, leukemia, lymphoma, or melanoma or have had more than one occurrence our life time (excluding basal or Squamous cell skin cancer), had a recurrence of any cancer, or current or cancer or had an amputation caused by any disease or cancer?
b. 🗖		•	diagnosed, treated, or taken medication for stroke or transient ischemic attack (TIA/mini-stroke)?
4. Wi a. <b>□</b>	ithin	pulmonary or lur	ths have you diagnosed, treated or taken medication for cirrhosis, liver disease, angina, chronic obstructives disease (COPD/COLD), emphysema, chronic bronchitis, required oxygen to assist in breathing, of his blood pressure?
b. 🗖		Been diagnosed a or circulatory vas replacement, ab	as having, been treated for or hospitalized for heart disease, Hodgkin's Disease, heart attack, hear scular surgery (including coronary artery bypass, pacemaker or replacement pacemaker, heart valvedominal aortic aneurysm, but excluding angioplasty or stent placement) cardiomyopathy, or ar prove circulation to the heart or brain?
5. Wi a. <b>□</b>	ithin	the past 36 mon- been convicted of have treatment f intoxicated or im	of a felony or are you currently incarcerated or on probation, been treated for or been advised t for alcohol or any drugs of abuse, attempted suicide, or been convicted of operating a vehicle whil
6. Ha a. <b>□</b>		ou ever	insulin shock, diabetic coma, or have you taken insulin injections or by other methods prior to ag
b. 🗖		40? Been medically tr	reated or diagnosed by a medical professional as having Acquired Immune Deficiency Syndrome (AIDS plex (ARC), or any immune deficiency related disorder or tested positive for the human immunodeficiency
C. 🗖		virus (HIV)? Had, or been med	dically advised to have, an organ transplant, or been diagnosed as having a terminal medical condition
d. 🗖		Been medically d	to résult in death within the next 12 months. liagnosed, treated, or taken medication for chronic kidney disease (including dialysis), kidney or live le heart failure, Alzheimer's, dementia, Lou Gehrig's disease (ALS), schizophrenia, bipolar disorder, o y?
PART I 7. Wi a. □ b. □ c. □	ithin     	the past 24 mon Lymphoma, mela Stroke, or transic Neuromuscular o	ured answers "YES" to any question in this section, they are eligible for the Standard Plan. ths have you been medically diagnosed, treated, or taken medication for anoma, leukemia or any internal cancer? ent ischemic attack (TIA/mini-stroke)? or brain disease (including cerebral palsy, muscular dystrophy, multiple sclerosis, grand mal epileps Parkinson's disease) or systemic lupus (SLE)?
d. □ e. □		Paralysis of two Angioplasty or st	or more extremities or amputation caused by disease or cancer?
8. 🗖			24 months, have you been confined three times or more to a hospital, nursing facility, convalescer isted living facility, mental facility, or hospice care?
9. 🗖		If you are age 65 working for at le	and under, do you have a physical or mental reason or any health reason that would prevent you from the sast 25 hours per week in an active, normal, and gainful employment?

P-1143 (Initials of the Applicant: \_\_\_\_\_\_) [2]

Conditions Relating to the Application: I have read the questions and answers in all parts of this Application. I agree that they are complete and true to the best of my knowledge and belief. I agree that this Application and any supplement to the Application, if required, shall be attached to and form a part of any policy issued.

Acknowledgement: I have read and understand the Conditions Relating to the Application, the Medical Authorization information, and this Acknowledgement. I acknowledge receipt and review of the Notice to the Applicant and (where required by law) a Buyer's Guide and any other required preliminary cost information.

I understand and agree that no insurance agent has the authority to waive an answer to any question in the Application, pass on insurability, make or alter any contract, or waive any of the Company's rights or requirements. I understand and agree that any policy applied for shall not take effect (except as provided in the Conditional Premium Receipt bearing the same name as this Application) unless and until the policy has been issued and delivered and the first full premium, according to the mode of payment selected by the applicant and as permitted by the Company and stated in the policy, has been paid and accepted by the Company during the lifetime and condition of health of the Proposed Insured as stated in this Application. I understand that I (or my authorized representative) may receive a copy of this Authorization.

SIGNATURES:	
Signed at: City State	
Proposed Insured	Date
Will the policy that you are applying for replace any existing life insurance or annuity $\mu$	policy? 🗆 Yes 🕒 No
If yes, give name and address of the existing insurer and policy number, if available:	
Applicant/Owner  (If different from Proposed Insured)	Date
(ii unrerent nom rroposed insured)	
Witness - Licensed Agent	Date
Agent's Statement	
Did you see the Proposed Insured at the time this application was completed? $\ \Box$	Yes 🔲 No
Is the insurance applied for intended to replace or change an existing life insurance	or annuity policy? 🗖 Yes 📮 No
If a replacement is involved, I certify that I only used company approved sales mater	rials.
Licensed Agent's Signature	
Name of Agency Office	
Agent's State License ID Number Expiration Da	te
Print Agent Name	
Agent Number Agent Telephone Number (	)

(Initials of the Applicant: \_\_\_\_\_\_) [3] 09/08

P-1143

### **Medical Authorization**

For use with Life Insurance Applications. This Authorization complies with the HIPAA Privacy Rule.

Name(s) of primary proposed insured/patient	Date(s) of birth	
Name(s) of unemancipated minors	Date(s) of birth	
I authorize any health plan, physician, medical practitioner, hearmanager, pharmacy, MIB, Inc., laboratory, medical facility, insuraits members or affiliates), the Veteran's Administration, my employerovider that has provided payment, treatment or services to me minor children (collectively, "My Providers") to disclose the entimation concerning me or my above named unemancipated minor ("the Company") or its reinsurers, their agents, employees, and re or treatment of Human Immunodeficiency Virus (HIV) infection information on the diagnosis and treatment of mental illness an psychotherapy notes. I acknowledge receipt of the MIB, Inc. Pre-	ance company, insurance support organization (or a pyer, consumer reporting agency, or any other health or on my behalf or on the behalf of my unemancipate medical record and any other protected health it children to American Memorial Life Insurance Compresentatives. This includes information on the diagon and sexually transmitted diseases. This also include the use of alcohol, drugs, and tobacco, but excepts	ny of a care pated nfor- pany nosis ludes
By my signature below, I acknowledge that any agreements I have of my unemancipated minor children do not apply to this authoriz the entire medical record without restriction.		
This protected health information is to be disclosed under the authorivacy regulations issued pursuant to the Health Insurance Porta		
This authorization shall remain in force for 24 months following the and whether living or deceased, and a copy of this authorization right to obtain a copy of this authorization and to revoke this authorization and to revoke this authorization are revocation to the Company at Attention: Privacy Task For that a revocation is not effective to the extent that any of My Provide Company has a legal right to contest a claim under an insurant any information disclosed pursuant to this authorization may be subprotected by federal regulations governing privacy and confident Rule). However, the company will protect the privacy of health into or federal privacy laws and its own privacy policies.	is as valid as the original. I understand that I have orization in writing, at any time, by sending a writted orce, P.O. Box 2730, Rapid City, SD 57709. I under iders has relied on this authorization or to the extended policy or to contest the policy itself. I understand ject to redisclosure by the recipient and may no long iality of health information (such as the HIPAA Pr	e the en restand t that d that er be ivacy
I understand that My Providers may not refuse to provide treatmer sign this authorization. I further understand that if I refuse to sign to or that of my unemancipated minor children, the Company may rebeen issued, may not be able to make any benefit payments. I ackreceived a copy of this authorization.	this authorization to release my complete medical renot be able to process my application, or if coverage	ecord e has
Signature of Primary Proposed Insured/Personal Representative	Date	
Signature of Primary Proposed Insured/Personal Representative	Date	

(Initials of the Applicant: \_\_\_\_\_\_) [4]

P-1143

#### Notice to the Applicant

You have made a wise decision to apply for life insurance. The possibility exists that premiums paid over several years may exceed the death benefit. This notice is given to you at the time you apply for life insurance to tell you about that type of information the Company may obtain in connection with your application. We will treat all personal information about you as confidential.

Underwriting. Your application, together with the medical history you give, provides the initial basis for evaluation. The Company relies on the accuracy and completeness of your answers and may make inquiries, both before and after a policy is issued, to verify this information.

Sources of Information. The Company may request additional information from your physician(s) or hospital(s) or other medical professionals, or medical care institutions, the Medical Information Bureau (MIB), other insurance institutions to which you have applied for insurance, your employers, agents of the Company, business associates, a governmental entity, financial institution, or consumer reporting agency. Your signature on the Acknowledgement and Medical Authorization Form permits the Company to make these inquiries. Such inquiries may be made by telephone, written correspondence, or personal interview. If the Company requests information from another insurance company, it will not request underwriting action. You have the right to know what information we have about you, to copy it, and if it is incorrect, to have it corrected. If the Company received information about you from an insurance support organization, such information may be retained by the organization and released to others. In this connection, the following notice is given to you as required by the federal and various state Fair Credit Reporting Acts. You have the right to access and correction with respect to this information. If you wish a more detailed explanation of information practices, please send your written request to American Memorial Life Insurance Company, P.O. Box 2730, Rapid City, SD 57709.

Fair Credit Reporting Act Pre-Notice. In some cases, the Company may ask an independent agency to prepare an investigative consumer report for you. This report may include information about your character, general reputation, personal characteristics such as health, finances, and mode of living, except as may be related directly or indirectly to your sexual orientation. Any information obtained by an investigative agency may be kept in its file and later given to others who have a business need for it. If an investigative consumer report is ordered by the Company, the report will include information obtained through interviews with your neighbors, friends, or others with whom you are acquainted. You may request to be interviewed in connection with the preparation of the investigative consumer report. You may request, in writing, to receive information from the Company about the nature and scope of an investigative consumer report. Within five (5) business days of receipt of such request, the Company will provide you with the name, address, and phone number of any agency the Company asks to prepare such a report. You should contact them to obtain a copy of the report.

Medical Information Bureau, Inc. Pre-Notice. Information regarding your insurability will be treated as confidential. American Memorial Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its

Upon receipt of a reguest from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734.

American Memorial Life Insurance Company, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life and health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

#### **Conditional Premium Receipt**

#### THIS RECEIPT PROVIDES COVERAGE ONLY IF CONDITIONS BELOW ARE MET.

The Company hereby acknowledges receipt of the initial premium from the Proposed Insured for which an application for insurance is made to American Memorial Life Insurance Company on the date of application and for the premium collected as stated on the application for insurance.

Life insurance and any additional benefits in the amount applied for shall be deemed to take effect as of the date of this application, subject to the terms and conditions printed below.

#### Conditions of Life Insurance Coverage (Please read carefully).

Subject to the limitations of this receipt and the terms and conditions of the policy that may be issued by the Company on the basis of the application, the life insurance and any additional benefits applied for will not be deemed to take effect unless the Company, after investigation and such medical examination (if any) as it may require, is satisfied that on the date of the application the person proposed for insurance was insurable for the amount of life insurance and any additional benefits applied for according to the Company's rules and practice of selection; provided, however, that approval by the Company of the insurability of the Proposed Insured for a plan of insurance other than that applied for shall not invalidate the terms and conditions for the receipt relating to life insurance and any other additional benefit applied for.

The amount received shall be refunded if the application is declined or if a policy is issued other than as applied for and is not accepted. Any check, draft or money order is received subject to collection.

American Memorial Life Insurance Company or its reinsurers may also release limited information in its file to other properly authorized life insurance companies to whom you may apply for life or health insurance or to whom a claim for benefits may be submitted.